Business case: AI + Cybersecurity Professional Accelerator

Prepared for: _____ Organisation in South Africa Date: 13 November 2026

1. THE NEED

As AI use grows, we need people inside the organisation who understand both AI and cyber risk: who can assess AI tools, recognise AI-enabled threats such as deepfake payment requests, and draft the policies and controls the board will ask for. Developing them internally is faster and cheaper than relying only on outside advice.

2. THE PROPOSAL AND ITS COST

- Recommended: 25 staff, self-paced online, R96,750 in total (R3,870 per learner after the 10% volume discount, 12 months' access).
- Lower-risk start: a 10-learner pilot for R38,700, then a decision on rollout.
- Alternative: live online, in-house or hybrid delivery, priced by quote after a 20-minute call; the next live cohort is December 2026, with 10 places left.

3. EXPECTED OUTCOMES

- In-house AI and cyber champions: IT, security, risk and data staff who can assess AI tools, recognise AI-enabled threats and support colleagues across the business.
- Audit-ready AI governance: Participants draft the AI policies, risk assessments and controls your organisation needs before AI use grows further.
- A real problem worked on: Each capstone tackles a live challenge from your organisation, so the programme ends with a result you can use.

4. HOW WE WILL MEASURE IT

- Completion and assessment scores for every participant
- Capstone deliverable presented to management
- AI risk register and policy drafts ready for approval

5. LEGAL AND REGULATORY CONTEXT

Organisations in South Africa that handle personal data have obligations under the Protection of Personal Information Act (POPIA), including keeping that data secure. Training staff to handle data responsibly is one practical organisational measure towards this, and completion records document it. This is awareness training, not legal advice.

6. RECOMMENDATION

Approve the pilot or the full group as set out in section 2, and nominate a contact to agree learners and measures with Paleon Training. Approved by: _____